



Redmark Cheer for Those Far and Near

Our final issue of 2017 announces Redmark's fueling station O&M agreement with Xcel Energy, our work to assist fleets with RAQC grant proposal writing, and a new CNG safety handbook in the spotlight. Check the end of our issue for our new MY 2018 Ford and GM brochures, an important Redmark News Brief - Alert, E-News Room updates and more!



Xcel Energy Signs Statewide Private CNG Fueling Stations O&M Contract with Redmark CNG Services

Xcel Energy, provider of electricity, natural gas and other forms of energy for millions of homes and businesses across eight Western and Midwestern states, signed a multi-year maintenance contract with Redmark for safe and high quality operation and maintenance of their private fill stations that support Xcel Energy's fleet vehicles. This includes thirteen CNG fueling station locations at Xcel Energy's service centers throughout Colorado that provide fuel for the utility's NGV fleet and for gas service trucks. The gas service trucks use the on-board CNG to keep natural gas flowing to homes and businesses while performing repair and upgrade services to natural gas pipes and meters.



Redmark has provided a range of CNG vehicle services to Xcel Energy for many years as well as ad hoc CNG fueling station support services. This agreement expands the relationship between Redmark and Xcel Energy and helps demonstrate that

Redmark is the leading provider of CNG services in the Rocky Mountain Region. Like many fleets in Colorado, Xcel Energy is saving money and enhancing its customer support services by operating a portion of its vehicle fleet on CNG. And, when Xcel Energy saves money then its customers save money too in the form of lower cost rates for energy.

Redmark Assists HSS with Its First RAQC Vehicle Grant Application



Redmark and its team are always on the go. Upfitting vehicles for local and national fleets, supporting the region's Ford and GM dealerships, providing station maintenance, and managing its warehouse of specialty and hard-to-find parts. Redmark is also known as a resource to fleets that are looking for financial incentives, local CNG fuel supply and general information about natural gas vehicles. Regarding financial incentives, Redmark's team is available to help fleets, private and public alike, with complimentary proposal writing for grants. In addition, we provide educational materials about tax credits and CNG vehicle ROI analysis.



During the October-November 2017 round of the Regional Air Quality Council's (they are also known as the RAQC) ALT Fuels Colorado Program, within the Clean Air Fleets program, for vehicle purchase cash grants, Redmark assisted HSS Inc. with its application for 4 new natural gas trucks. These trucks are intended to be added to the substantial, existing CNG fleet of security and logistics vehicles operated by HSS at Denver International Airport. As with all other fleets operating at DIA and in the airport tunnels, HSS must run CNG or electric vehicles. Spradley Barr Ford Greeley played a pivotal role in the grant proposal process by committing to supply gaseous fuel prep Ford F-150 trucks to Redmark for Ford QVM upfits from their final allocation of model year 2017 units. Let us know if Redmark can provide your fleet with grant writing or other financial incentive and analysis assistance.



Clean Cities Program Produces a First-of-its-Kind CNG Maintenance Facility Modification Handbook, Featuring Redmark CNG Services

Through US Department of Energy (DOE) funding, Clean Cities in association with the National Renewable Energy Laboratory and others, have released an official document outlining CNG maintenance facility guidelines and recommendations in a new handbook. Some maintenance work on CNG vehicles requires little if any facility modification. However, when working on CNG fuel systems, certain precautions need to be taken just like with liquid fuels but with a different set of considerations given that CNG is lighter than air.



U. S. Department of Energy

The handbook covers the main elements of these modifications, such as ventilation, paths of natural gas migration, space heating, electrical wiring and equipment, and methane detection and control systems. In addition, all international and fire codes and standards are discussed in the handbook as they pertain to the new building and modification of existing gaseous fuels maintenance facilities. This handbook is indispensable for any fleet looking to upgrade their shops to work on their own CNG-fueled vehicles as well as any OEM dealer that will be working on these vehicles for their NGV customers.

Click [here](#) to download the handbook.

REDMARK E-News Room



-- News Brief --

-- ALERT --
-- FLEET PURCHASING DEPARTMENTS --

– Order banks for the Ford MY 2018 Super Duty Series will close **early in 2018 this year.**

It will close at the beginning of March 2018.

Order your F-Series trucks soon to guarantee delivery of the 2018 Model Year!

Is Your Legacy CNG Station
Not up to Par These Days?



Redmark is the most experienced provider of CNG fueling station services in the Rocky Mountain Region.

Give us a [call](#) or send us an [email](#) to inquire about our maintenance, repair, codes and standards upgrades and safety checks.

You can choose a time & materials relationship with Redmark or a robust O&M agreement with features like 24-7 emergency support.

Redmark 2017-2018 Model Year Brochures for new Ford and GM OEM-Quality upfits have been officially released. Click one of the images below to see our new lineup of trucks!





CNG SERVICES

Redmark installs CNG and LPG fuel systems for GM vehicles with the gaseous fuel engine (LC8 6.0L) and other engine platforms. We have been selected by leading CNG/LPG fuel system developers as a certified installation and service provider.



GM offers a large range of vehicles available with its LC8 6.0L gaseous fuel ready engine. Ask your dealer to select this engine option when ordering applicable vehicles.

Fleet Experience **DEALER ready**

Order your CNG or LPG vehicles through select Rocky Mountain Region GM dealers. GM produces many of its fleet vehicles with the LC8 6.0L hardened engine and Redmark installs the gaseous fuel systems on this and other GM engine platforms at its facility. Once the vehicle is completed by Redmark as a NHTSA registered vehicle modifier, we deliver it on-time and ready for work to the GM dealer.

GM maintains the powertrain limited warranty for the vehicle and Redmark maintains the warranty for gaseous fuel system components. GM dealers are trained and supported by GM and Redmark to provide all of your warranty and other service needs.

Each GM CNG or LPG vehicle produced at Redmark goes through OEM detailed quality control procedures. All components and their installation procedures meet applicable emissions, safety and other codes and standards including EPA and NFPA-52.

The GM LC8 6.0L Difference

More durability. The GM 6.0 Liter V8 Vortec CNG/LPG LC8 Engine is tough. "Finding New Roads," in this truck won't be hard thanks to the hardened exhaust valves and well-tempered intake and exhaust valve seats; improved for greater gaseous fuel usability by GM.

More reliability. This is the same 6.0L engine from GM that you know and love, just a little tougher. Its part of the Vortec engine family (Generation IV Small Block) and built to the same standards.

More customization. From fuel tank configurations to durable covers and filtration options, Redmark has the expertise and know-how to deliver built-to-spec vehicles to meet your specific fleet needs.

Gaseous fuels such as CNG and LPG are plentiful, inexpensive, clean and domestic.

Redmark is the Rocky Mountain Region's most experienced vehicle services provider. In fact, we have been installing and servicing CNG and LPG fuel systems for light-duty, heavy-duty and specialty vehicles for a quarter century, with thousands of installations completed for hundreds of fleet customers.



CNG SERVICES

Ford Gaseous-Fuel Prep QVM Installations



Redmark is a Ford Qualified Vehicle Modifier (QVM) program partner for CNG and LPG fuel system installations. We are among a limited number of Ford QVM installers in the US.



Ford offers more CNG and LPG engine types and vehicle platforms than any other OEM, and these trucks are only produced through Ford's well-known QVM program. Driven by stringent requirements for QVM partners, the program ensures each vehicle you order will meet the highest standards for quality and safety.

Fleet Experience **OEM ready**

Order your CNG or LPG vehicles through select Rocky Mountain Region Ford dealers, or through the Ford Dealer of your choice using our National Drop Ship Program. Ford produces vehicles with a Gaseous-Fuel Prep package, and Redmark installs the natural gas fuel systems at its QVM facility. Once the final manufacturing stage is complete, we deliver your vehicles on-time and ready for work to the Ford dealer.

Ford maintains the engine and powertrain limited warranty for the vehicle and Redmark maintains the warranty for QVM fuel system components. Ford dealers are trained and supported by Ford and Redmark to provide all of your warranty and other service needs.

Each Ford CNG or LPG vehicle produced at Redmark goes through the same detailed quality control procedures as required for all Ford QVM products. All components and their installation procedures meet applicable codes and standards. Such as EPA, FMVSS, Ford Q-185, and NFPA-52.

The Ford QVM Difference

More vehicles. Some vehicle manufacturers offer one, or just a few, natural gas fuel platforms or engine types. In contrast, Ford offers CNG and LPG vehicles that range from their Transit Connect to F-Series trucks and Transit vans to medium-duty trucks.

More CNG & LPG fuel systems. Redmark offers multiple fuel systems from Ford QVM developers (Landi Renzo, Altech-Eco and Roush). We help you determine which technology's features and benefits are best for your vehicle.

More customization. From fuel tank configurations to durable covers and filtration options, Redmark has the expertise and know-how to deliver built-to-spec vehicles to meet your specific fleet needs.

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December

12-13

CH4 CONNECTIONS 2017

The Methane Emissions Conference

December

14

Webinar
School Fleet Propane Autogas



**Many exciting events are
coming in the New Year...
Stay tuned!**

REDMARK RESOURCES SECTION

REDMARK SERVICES SECTION

REDMARK NEWS SECTION

FORWARD TO A FRIEND

Vehicle Services

Ford QVM Vehicles | CNG/LPG Installations | Repair and Maintenance | CSA Tank and Vehicle Inspections

Fueling Station Services

O&M Contracts | 24/7 Support | Remote Monitoring and Analytics | New Builds/Upgrades

Specialty Support

Parts Supply | Training | Roadside and Backup Fueling

Contact us at: 303-287-6336 | marketing@redmarkcng.com

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The MailChimp logo is centered within a light gray rounded rectangular box. The logo itself is written in a white, cursive script font.