



It's Redmark Time.

In this month's issue of the Redmark E-news, you will see stories about our customers from all perspectives of our business: vehicles, fueling stations & parts supply.



Redmark Signs Operation and Maintenance (O&M) Contract with Western Disposal

Western Disposal, the leading refuse company serving the Boulder County area in Colorado, recently signed with Redmark to provide operation and maintenance as well as equipment upgrade services for its \$2 million private CNG fueling station. Western currently runs most of its fleet on natural gas, including heavy-duty trucks, pickup trucks and forklifts. Redmark also provides Ford QVM upfit services for Western's new pickup trucks and other vehicle services.



Operating on CNG, Western has saved a significant amount of money compared with diesel. This allows them to repay the original cost of building the CNG fueling station, future station upgrades, and improve truck operation economics.

For each diesel refuse truck retired, Western purchases a natural gas truck as its replacement. Senior leadership at Western is also pleased with the environmental benefits of CNG and the fact that the natural gas trucks operate with less noise than diesel trucks. Western installed a large array of solar panels located above a portion of the truck parking area to offset a large amount of the grid-based electric power for operating the CNG fueling station compressors.



Southwest Airlines Relies on Redmark for New CNG Tugs and Parts Supply at DIA

For fleets that move customer baggage at Denver International Airport, they have to operate their Tugs or baggage tractors in the underground tunnels every day.



But, OSHA and other requirements that govern safe operation of a motor vehicle in these tunnels mean that only CNG or electric vehicles are allowed. Southwest Airlines chose CNG for their fleet a number of years ago and continues to add new Tug vehicles each year. Redmark partners with Tug Manufacturing to produce these vehicles for Southwest. In addition, Redmark provides parts supply for repairs performed by Southwest on the natural gas components and expert technical support as needed. Routinely, Redmark's team delivers parts to Southwest and other airlines and fleet operators at DIA from Redmark's parts warehouse that stocks unique CNG fittings and components.



Redmark Delivers Vehicles for State of Colorado in Conjunction with Spradley Barr Ford in Greeley

The Ford QVM program, for natural gas and propane vehicles, is driven by stringent requirements so Ford dealerships and their customers receive a quality Ford OEM product.



Redmark purchased the Ward Alternative Energy vehicle services division earlier this year, which was one of a handful of Ford QVM installers in the US. As a Ford QVM, Redmark is partnering with Spradley Barr Ford Greeley to produce Ford MY 2016 natural gas vehicles for the State of Colorado. These NGVs for the State are part of Governor Hickenlooper's commitment to add CNG and other alternative fuel vehicles to the State fleet for purposes of using Colorado produced fuels and generating environmental benefits. Redmark's team has delivered thousands of upfit CNG and LPG vehicles to hundreds of fleets over their history in the region.

Redmark and it's select Ford dealers credit local, timely service for enhancing satisfaction among its fleet upfit customers. That is why these dealers choose Redmark as their Ford QVM in Colorado and the surrounding region.

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Help Wanted!

We are expanding and looking for station and vehicle technicians. Please send resumes to:

work@redmarkcng.com

Vehicle Services

Ford QVM Vehicles | CNG/LPG Installations | Repair and Maintenance | CSA Tank and Vehicle Inspections

Fueling Station Services

O&M Contracts | 24/7 Support | Remote Monitoring and Analytics | New Builds/Upgrades

Specialty Support

Parts Supply | Training | Roadside and Backup Fueling

Contact us at: 303-287-6336 | marketing@redmarkcng.com

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